

UBL TIMES

UBL signs landmark agreement with Sinosure, China

Mr. Wajahat Husain, President & CEO UBL, Pakistan's Best Bank 2016, recently visited Beijing, China where he met with top executives of leading Chinese Banks and Policy Institutions and further cemented business ties.

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UBL to deploy 75 ATMs at PSO outlets nation-wide

UBL, Pakistan's Best Bank 2016, entered into a strategic alliance with Pakistan State Oil (PSO) the country's largest oil marketing company allowing UBL to expand its ATM network via designated PSO fuel stations nationwide. The agreement was signed by Mr. Wajahat Husain, President & CEO, UBL and Mr. Sheikh Imran Ul Haque, Managing Director & CEO, PSO at the PSO Head Office in Karachi. Senior executives from both organizations were also present at the occasion.

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UBL signs landmark agreement with Sinosure, China

Mr. Wajahat Husain, President & CEO UBL, Pakistan's Best Bank 2016, recently visited Beijing, China where he met with top executives of leading Chinese Banks and Policy Institutions and further cemented business ties.

A landmark achievement during this visit was UBL signing an MoU of cooperation with Sinosure, (China Export & Credit Insurance Corporation) which is China's leading policy institution and is playing a pivotal role in driving CPEC initiatives between China and Pakistan. The MoU was signed by Mr. Wajahat Husain and Mr. Wang Yi, Chairman Sinosure and defines the framework of cooperation between the two institutions with the objective to support CPEC projects and promote bilateral economic trade and investments.

Sinosure is a state-owned policy institution established in 2001 to promote Chinese high-tech and high value added capital goods by means of export credit insurance. Sinosure has been an integral part of all CPEC related investments in Pakistan and this agreement will position UBL as a front-line player in this strategic initiative between the two governments.

Speaking at the occasion, Mr. Wang Yi, Chairman Sinosure said "Sinosure considers UBL at the forefront of the banking sector in Pakistan. The Bank is playing a pivotal role in the growth and economic sustainability of the country". He stressed that the signing of this MOU was very important for CPEC and that it would pave new ways of cooperation to achieve common objectives of the two countries. Mr. Wajahat Husain, President & CEO UBL emphasized that CPEC is a transformative project, which holds enormous potential. He stressed that not only would it change the destiny of the whole region but also open a new vista of common development.

He further added "UBL's strong presence in Pakistan with a network of over 45,000 customer touch-points, which include 1,385+ branches across Pakistan and 19 branches overseas, is rightly positioned to serve Chinese investors' business interests. Moreover, UBL's banking pedigree will facilitate Sinosure in achieving its strategic aspirations in this part of the world".



Mr. Wajahat Husain, President & CEO UBL (left) and Mr. Wang Yi, Chairman Sinosure (right) at the MoU signing ceremony between the two institutions. This MoU defines the framework of cooperation between UBL and Sinosure to support CPEC projects and promote bilateral economic trade and investments.



Senior executives from UBL at the MoU signing ceremony with Sinosure. Seen in the picture are: Mr. Wajahat Husain, President & CEO UBL (third left), Mr. Rashid Maqsood Hamidi, Group Executive Financial Institutions Group (second left) and Mr. Rizwan Sheikh, Head Financial Institutions – Pakistan (right)



Senior executives from UBL at the MoU signing ceremony with Sinosure. Seen in the picture are: Mr. Wajahat Husain, President & CEO UBL (third left), Mr. Rashid Maqsood Hamidi, Group Executive Financial Institutions Group (second left) and Mr. Rizwan Sheikh, Head Financial Institutions – Pakistan (right)



Mr. Wajahat Husain, President & CEO UBL (left) and Mr. Wang Yi, Chairman Sinosure (right) at the MoU signing ceremony between the two institutions. This MoU defines the framework of cooperation between UBL and Sinosure to support CPEC projects and promote bilateral economic trade and investments.



Group photo of Mr. Wajahat Husain, President & CEO UBL (fourth left) and Mr. Wang Yi, Chairman Sinosure (fifth right) with senior executives from UBL and Sinosure.

“ The MoU was signed by Mr. Wajahat Husain and Mr. Wang Yi, Chairman Sinosure and defines the framework of cooperation between the two institutions with the objective to support CPEC projects and promote bilateral economic trade and investments ”

UBL to deploy 75 ATMs at PSO outlets nation-wide



Mr. Wajahat Husain, President & CEO UBL (front – 3rd left) and Mr. Sheikh Imran Ul Haque, Managing Director & CEO, PSO (front – 3rd right) at the Agreement Signing Ceremony allowing UBL to deploy 75 ATMs at PSO outlets across Pakistan. Senior Executives from UBL and PSO are also seen in the picture.



Mr. Wajahat Husain, President & CEO UBL being welcomed at the PSO Head Office by Mr. Sheikh Imran Ul Haque, Managing Director & CEO, PSO



Mr. Wajahat Husain introducing Mr. Shaheryar Saeed Khan, Head of Consumer Finance UBL to Mr. Sheikh Imran Ul Haque



Mr. Wajahat Husain introducing Mr. Mansoor Khan, GE-CIIBG UBL to Mr. Sheikh Imran Ul Haque



Agreement Signing Ceremony between UBL & PSO

UBL, Pakistan's Best Bank 2016, entered into a strategic alliance with Pakistan State Oil (PSO) the country's largest oil marketing company allowing UBL to expand its ATM network via designated PSO fuel stations nationwide. The agreement was signed by Mr. Wajahat Husain, President & CEO, UBL and Mr. Sheikh Imran Ul Haque, Managing Director & CEO, PSO at the PSO Head Office in Karachi. Senior executives from both organizations were also present at the occasion.

Under this agreement, UBL will deploy 75 ATMs at PSO outlets across Pakistan. The agreement promises to be a mutually beneficial partnership and one which will translate into convenience for the general public.

Speaking at the occasion, Mr. Sheikh Imran ul Haque, MD & CEO, PSO highlighted the company's initiatives aimed at continuously delivering enhanced service to its customers. He said, "Customer convenience is at the core of our company's mission and philosophy. We at PSO, are transcending into the domain of non-fuel activities such as this and will continue to seek out new and contemporary ways to serve our customers better".

Mr. Wajahat Husain, President & CEO UBL added "UBL has come to be acknowledged as a Progressive and Innovative bank. These two attributes of the Bank have propelled the institution in taking lead in financial inclusion and economic development of Pakistan. Our partnership with PSO will enable us to serve a larger customer base across Pakistan and ensure customer convenience at leading PSO fuel stations".

President & CEO meets Director General Global Cooperation, China Development Bank



Mr. Wajahat Husain, President & CEO UBL signing an MoU with Ms. Yang Limei, Director General Global Cooperation, China Development Bank



Mr. Wajahat Husain and Ms. Yang Limei, Director General Global Cooperation, China Development Bank (sitting, opposite side) exchanging views at the occasion, along with senior executives of the Bank.

UBL and China Development Bank recently executed an MOU of "Financing Cooperation" in February 2016 to support the CPEC initiative. During his visit to China recently, Mr. Wajahat Husain, President & CEO UBL met Ms. Yang Limei, Director General Global Cooperation, China Development Bank to finalize USD based credit facilities for UBL to support long term strategic projects in Pakistan under the CPEC initiative.

Speaking at the occasion, he emphasized that China Development Bank is one of the strategic institutions of China and main conduits of CPEC investments in Pakistan. Both institution's strengths and expertise in respective markets are focused on achieving the strategic objectives of the two governments. He assured them of UBL's unwavering support to further strengthen the UBL and CDB strategic business collaboration.

Accompanying the President & CEO on this visit were Mr. Rashid Maqsood Hamidi, Head of Financial Institutions Group (FIG) and Mr. Rizwan Sheikh, Head Financial Institutions Pakistan along with other senior UBL executives.

“China Development Bank to finalize USD based credit facilities for UBL to support long term strategic projects in Pakistan under the CPEC initiative”

UBL and Bank of China resolve to promote SME and Agri Financing in Pakistan



Group photo of senior executives from UBL and Bank of China. Seen in the picture are: Mr. Wajahat Husain, President & CEO UBL, (4th left), Mr. Gao Yingxin, Deputy President Bank of China (5th left), Mr. Rashid Maqsood Hamidi, Group Executive Financial Institutions Group (3rd left), Mr. Chen Wenyi, GM Global Trade Services, Bank of China (6th left), Mr. Rizwan Sheikh, Head Financial Institutions (2nd left), Ms. Geng Yuanuan, GM Corporate Banking, Bank of China, (7th Left) and Mr. Mustafa Kasmani, CRO China (left).

UBL executed an MoU for Cross Border Interbank Payment System with Bank of China in 2016 to establish real time connectivity with mainland China Banking system and strengthen its RMB Coverage. In light of the same, Mr. Wajahat Husain, President & CEO UBL, on his recent visit to Beijing, China met Mr. Gao Yingxin, Deputy President Bank of China to reinforce the strategic partnerships between both institutions and to reaffirm their commitment to promoting and supporting the CPEC initiative. Accompanying the President & CEO on this visit were Mr. Rashid Maqsood Hamidi, Head of Financial Institutions Group (FIG) and Mr. Rizwan Sheikh, Head Financial Institutions Pakistan along with other senior UBL executives. During the visit, Bank of China showed keenness to work with UBL to support the SME and Agriculture segment of the industry.

“UBL executed an MoU for Cross Border Interbank Payment System with Bank of China in 2016 to establish real time connectivity with mainland China Banking system and strengthen its RMB Coverage.”



Mr. Wajahat Husain, President & CEO UBL (left) with Mr. Gao Yingxin, Deputy President Bank of China (right) at the meeting.

UBL and China EXIM Bank join hands to promote the development of Special Economic Zones in Pakistan



Mr. Wajahat Husain receiving a memento from Mr. Yuan Xingyong. Also seen in the picture are Mr. Rashid Maqsood Hamidi, GE FIG (second left) and Mr. Rizwan Sheikh, Head of FIG Pakistan (left).



Mr. Wajahat Husain, President & CEO UBL along with Mr. Yuan Xingyong, Deputy President EXIM Bank during their meeting

Mr. Wajahat Husain, President & CEO UBL, recently visited Beijing, China and met with senior officials of various leading Chinese financial organizations. Accompanying the President & CEO on this visit were Mr. Rashid Maqsood Hamidi, Head of Financial Institutions Group (FIG) and Mr. Rizwan Sheikh, Head Financial Institutions Pakistan along with other senior UBL executives.

During the visit, Mr. Wajahat Husain emphasized the significance of CPEC and expressed his view that CPEC would mean more than just improvements in the infrastructure and energy situation; that it would be crucial for developing the economy and trading hub of China's Belt and Road initiative. UBL, Pakistan's Best Bank 2016, with its Progressive and Innovative brand attributes, is ideally positioned to be a strategic partner for China EXIM Bank in Pakistan, to promote the development of Special Economic Zones across the country and facilitate Chinese businesses in Pakistan

“During the visit, Mr. Wajahat Husain emphasized the significance of CPEC and expressed his view that CPEC would mean more than just improvements in the infrastructure and energy situation”

President & CEO UBL meets International Green Economy Association of China (IGEA) GBO Global to strengthen partnership



Mr. Deng Jihai, Chairman International Green Economy Association of China (left) and Mr. Wajahat Husain, President & CEO UBL (right) during the meeting.



Left to right: Ms. Yong Wang, Interpreter UBL; Mr. Wajahat Husain, President & CEO UBL, Mr. Rashid Maqsood Hamidi, GE Financial Institutional Group; Mr. Rizwan Sheikh, Head of Financial Institutions Group International.



Left to right: Ms. Emily Qi, International Project Specialist; Mr. Deng Jihai, Chairman International Green Economy Association of China and Ms. Loius Xiong, Deputy General Manager.



Group photo of representatives from UBL and IGEA. Seen in the picture are: Mr. Wajahat Husain, President & CEO UBL (third right), Mr. Deng Jihai, Chairman IGEA (third left) along with senior executives of UBL.

UBL signed an MoU on 'Trilateral Cooperation for Business Promotion' with IGEA & GBO Global in 2016 to facilitate Chinese private investments and businesses in Pakistan. UBL also hosted three receptions and business to business meetings in Karachi between Chinese Delegations and top Pakistani Corporates during 2015/16 under the CPEC initiative.

Mr. Wajahat Husain, President & CEO UBL, recently visited Beijing, China. He was accompanied by Mr. Rashid Maqsood Hamidi, Head of Financial Institutions Group (FIG) and Mr. Rizwan Sheikh, Head Financial Institutions Pakistan along with other senior UBL executives.

In light of the same, Mr. Wajahat Husain, President & CEO UBL, along with Mr. Rashid Maqsood Hamidi, Head of Financial Institutions Group (FIG) and Mr. Rizwan Sheikh, Head Financial Institutions Pakistan accompanied by other senior UBL executives recently visited Beijing, China and met with Mr. Deng Jihai, Chairman, IGEA. During the visit, he emphasized that UBL's strong presence in Pakistan with over 1,386 branches and 42,100 branchless touch points is rightly positioned to serve IGEA's member companies' business interests. He assured them of UBL's full support to further strengthen the strategic relationship of two institutions to promote businesses collaborations of two countries.

“UBL signed an MoU on 'Trilateral Cooperation for Business Promotion' with IGEA & GBO Global in 2016 to facilitate Chinese private investments and businesses in Pakistan”

IGEA is headquartered in Beijing and has more than 4,000 large private entities of China as their members, out of which over 70 Chinese companies are listed on Fortune 500. The association is considered as one of the key Think Tank of Government of China and work very closely with National Development Reform Commission of China and other Ministries to formulate policies.

TBM 2017 held in Islamabad

UBL's most awaited Award Ceremony and Gala Night, Retail Bank's "TBM 2017" was held from 8-10 April, 2017 at Marriott Hotel, Islamabad. The event was held amidst lots of awards, speeches, fun activities, performances and a grand gala dinner. This memorable event was attended by Mr. Wajahat Husain, President & CEO UBL, Ms. Sima Kamil, Deputy CEO UBL along with members of the Executive Committee and representatives from all departments of the Bank.



Group Photo of TBM participants with Mr. Wajahat Husain and Ms. Sima Kamil



Archery at the Scouts Ground, Islamabad on the first day of TBM



Football at the Scouts Ground, Islamabad on the first day of TBM



Tug of War at the Scouts Ground, Islamabad on the first day of TBM. Mr. Talat Khursheed Mian, GM Central South (third left) can be seen in the picture



Tug of War at the Scouts Ground, Islamabad on the first day of TBM. Mr. Shahzad Iqbal, GM Central North (fourth left) can be seen in the picture



Fun activities during the first day of TBM



Fun activities during the first day of TBM



The crowd at TBM enjoying the proceedings

TBM 2017 held in Islamabad

Winners from across Pakistan were invited to be recognized for their contributions to the Bank's business. The event was a tribute to those who delivered exceptional results while demonstrating the values of the organization.

The 3-day event began on 8 April 2017 where participants were taken to Scouts Ground in Islamabad. There, they participated in fun activities like archery, paintball, tug of war and football.

9 April 2017 saw the Award distribution ceremony of the TBM 2017. This was followed by a grand dinner and musical evening with renowned artist Ali Zafar entertaining the crowd.



Mr. Wajahat Husain, President & CEO UBL addressing the audience at the event



Ms. Sima Kamil, Deputy CEO UBL addressing the audience



Mr. Zia Ijaz, GE Retail Bank addressing the audience as Mr. Wajahat Husain looks on



Ms. Sima Kamil, Deputy CEO UBL addressing the audience



Mr. Jaffar Hussain, GM North and Mr. Abdul Jabbar Junejo, GM South addressing the audience



Ali Zafar entertaining the audience during the second day of TBM



The audience at the event



The audience at the event

“The event was a tribute to those who delivered exceptional results while demonstrating the values of the organization.”

TBM 2017 held in Islamabad



Participants enjoy a horse ride during their trip to Patriata on Day 3 of the event



Participants taking in the sights and sounds of their beautiful surroundings during their visit to Patriata on Day 3 of the event



Participants taking in the sights and sounds of their beautiful surroundings during their visit to Patriata on Day 3 of the event



Participants enjoying the cable car ride in Patriata



Mushaira during Day 3 of TBM



The audience enjoying the Mushaira during Day 3 of TBM

“ UBL’s most awaited Award Ceremony and Gala Night, “The TBM 2017” was held amidst lots of awards, speeches, fun activities, performances and a grand gala dinner at Marriott Hotel, Islamabad from 8-10 April, 2017. ”

Leadership Forum held in Islamabad



During the session, Mr. Wajahat Husain, President & CEO also recognized star performers of 2016 for their performance.

A Leadership Forum session was held in Islamabad on 8 April 2017. The one-day session included over 50 senior staff members from different functions across the Bank in addition to members of the Executive Committee. It aimed to bring together the leadership of the Bank to enable them to recalibrate priorities and focus areas for 2017.

During the session, Mr. Wajahat Husain, President & CEO also recognized star performers of 2016 for their performance.



Participants taking part in a team-building activity involving lego pieces



Audience members presenting their creation to others as Mr. Wajahat Husain looks on

“It aimed to bring together the leadership of the Bank to enable them to recalibrate priorities and focus areas for 2017”



Mr. Wajahat Husain addressing the audience



Ms. Sima Kamil addressing the audience

President & CEO hosts Town Hall Sessions in Lahore, Islamabad & Karachi

Lahore



Mr. Wajahat Husain, President & CEO UBL (8th left) and Ms. Sima Kamil, Deputy CEO UBL (9th left) along with members of the Executive Committee at the Town Hall session in Lahore

Town Hall sessions were held in Lahore, Islamabad and Karachi on 26 April, 27 April and 5 May 2017 respectively. The events were well-attended with 2500 + staff members participating in them. The grand events witnessed high energy and enthusiasm.



Mr. Wajahat Husain meeting staff members at the Town Hall session in Lahore



The Town Hall sessions were led by Mr. Wajahat Husain, President & CEO UBL. He was accompanied by Ms. Sima Kamil, Deputy CEO UBL and the senior management of the Bank.



Pictures of the audience at the event.



Pictures of the audience at the event.

“The candid Q&A sessions that followed provided the staff with an opportunity to seek management’s response on the various initiatives being taken at the Bank’s and at the personnel level”

President & CEO hosts Town Hall Sessions in Lahore, Islamabad & Karachi

Islamabad



Mr. Wajahat Husain, President & CEO UBL (8th right) along with members of the Executive Committee at the Town Hall session in Islamabad



Mr. Wajahat Husain meeting staff members at the Town Hall session in Islamabad



Mr. Wajahat Husain meeting staff members at the Town Hall session in Islamabad



Pictures of the audience at the event.



Pictures of the audience at the event.

In his speeches, the President & CEO recognized the stellar performance of the various functions of the Bank during 2016. He also spoke of the star performers among the Leadership Team of the Bank. The candid Q&A sessions that followed provided the staff with an opportunity to seek management's response on the various initiatives being taken at the Bank's and at the personnel level. 2017 marks the third consecutive year that the Town Hall events were held bringing the total to 11; with 4 having taken place in 2015, 4 in 2016 and 3 in 2017.

“The events were well-attended with 2500 + staff members participating in them”

President & CEO hosts Town Hall Sessions in Lahore, Islamabad & Karachi

Karachi



Mr. Wajahat Husain, President & CEO UBL addressing the audience at Town Hall Karachi



Mr. Wajahat Husain, President & CEO UBL (9th right), Ms. Sima Kamil, Deputy CEO UBL (10th right) along with members of the Executive Committee at the Town Hall session in Karachi.



Mr. Wajahat Husain meeting staff members at the Town Hall session in Karachi



The audience at the event

“In his speeches, the President & CEO recognized the stellar performance of the various functions of the Bank during 2016”

UBL joins hands with the Punjab Provincial Government to facilitate small farmers under e-Credit Facility



Ms. Ayesha Ghous Pasha, Finance Minister, Govt. of Punjab (sitting, second right), Mr. Muhammad Mahmood, Secretary Agriculture, Govt. of Punjab (sitting, right), Mr. Kamran Bakshi, Additional Director SBP, Agri-Credit & Microfinance Department (sitting, left) and Mr. Zia Ijaz, Group Executive Retail Bank (UBL) (sitting, second left), at the Agreement Signing Ceremony with the Punjab Provincial Government to facilitate small farmers under the 'e-Kissan Farm Credit Facility

UBL, Pakistan's Best Bank 2016, recently joined hands with The Government of Punjab for the provision of subsidized loans to small farmers under Government of Punjab's 'Empowerment of Kissan Through Digital & Financial Inclusion' Facility. A signing ceremony was held on 20 April 2017 at the Minister's Block, Government of Punjab Secretariat, Lahore to mark the occasion. The participants at the signing ceremony included Ms. Ayesha Ghous Pasha, Finance Minister, Govt. of Punjab, Mr. Muhammad Mahmood, Secretary Agriculture, Agri. Department, Govt. of Punjab, Mr. Kamran Bakshi, Additional Director SBP Agri-Credit & Microfinance Department, Mr. Zia Ijaz, Group Executive, Retail Bank UBL and Mr. Chaudhry Qaiser Iqbal, Head Rural Bank (UBL).



Mr. Zia Ijaz, Group Executive Retail Bank (UBL) at the Agreement Signing Ceremony



Mr. Zia Ijaz along with Ms. Ayesha Ghous Pasha, Finance Minister, Govt. of Punjab and Mr. Muhammad Mahmood, Secretary Agriculture, Govt. of Punjab at the event



Mr. Chaudhry Qaiser Iqbal, Head Rural Banking along with Mr. Zia Ijaz



A view of the attendees at the Signing Ceremony

The primary focus of this 'e-Kissan Farm Credit Facility' is on the empowerment of 'small kissans' through provision of financial and digital services. This helps support the cause of financial inclusion of rural masses. In line with UBL's Progressive and Innovative brand attributes, this initiative makes UBL the first commercial bank in the private sector to enter into this agreement. With its wide network comprising of over 45,000 touchpoints including more than 1375 branches, this agreement allows UBL to facilitate the farming community. The arrangements help in uplifting the rural economy and catering to financial needs of the underserved by leveraging the latest technological advances available in the financial sector.

UBL attends seminar on “Belt & Road and China Pak Cooperation”



Group Photo of Government of Pakistan and China Development Bank delegates.



Mr. Rizwan Sheikh, Head of Financial Institutions – Pakistan, receiving seminar memento from Mr. Xiao Mingzheng, Head of Pakistan Operations.



Group Photo of Government of Pakistan delegates at CDB Head Office, Beijing

“Among the attendees were top Government officials from Pakistan involved in the progress and development of the CPEC initiative”

A seminar on “Belt & Road and China Pak Cooperation” was recently arranged by the Government of Pakistan and hosted by China Development Bank. Among the attendees were top Government officials from Pakistan involved in the progress and development of the CPEC initiative. The Pakistani delegation was led by Dr. Nadeem Javed, Chief Economist, Government of Pakistan and included representatives from the Prime Minister’s Office, Ministry of Planning, Development & Reforms, Ministry of Water & Power, Ministry of Railways, Board of Investments, Ministry of Finance and State Bank of Pakistan.

The seminar provided a comprehensive understanding of the Long Term Plan and perspective of China with respect to the China - Pakistan Economic Corridor and revolves around key focus areas of CPEC initiatives and its implementation. The role of financing cooperation between Chinese & Pakistani Financial Institutions were also stressed particularly in areas of Interconnection, Energy, Industry & park, Agricultural development and poverty relief, Tourism and Livelihood cooperation and communication.

The seminar helped representatives from UBL gain a comprehensive understanding of the CPEC initiative which goes beyond its implications on the Energy and Infrastructure development in Pakistan. The meeting also enhanced the Bank’s positioning as a key player in CPEC and allowed us to meet with China and Pakistan’s Government’s key policy makers and initiative drivers.

HR International organizes Customer Service Workshops for UAE Staff

Human Resources International recently organized two workshops of Customer Service for UBL UAE staff.

The objective of these workshops was to equip staff with the skills required to confidently manage high level of Customer Services for Internal & External customers and provide the opportunity to learn how to identify customer needs & enhance cross-selling.

Workshop 1



Mr. Naeem Bashir Ahmad, Head of International addressing participants at the session



Mr. Shahid Mir, Head of Risk, International, sharing views during the session



Mr. Babar Ahmed, Head of HR, International, explaining the importance of session



Trainer during the session



Activities during the session



Activities during the session



Activities during the session

“ Team-building activities were also part of the session where employees had the opportunity to interact with one another and share their insights.”

HR International organizes Customer Service Workshops for UAE Staff

Team-building activities were also part of the session where employees had the opportunity to interact with one another and share their insights.

Workshop 2



Mr. Naeem Bashir Ahmad, Head of International, addressing participants at the session



Mr. Shaikh Muhammad Liaque, Group Head & General Manager UAE, sharing views



Trainer during the session



Activities during the session



Activities during the session



Activities during the session

“ The objective of these workshops was to equip staff with the skills required to confidently manage high level of Customer Services for Internal & External customers and provide the opportunity to learn how to identify customer needs & enhance cross-selling. ”

Training Sessions on “Migration from ISO 9001:2008- 9001:2015” held in UBL UAE



Trainer during the session



Participants during the session



Participants at Garhoud Office, Dubai



Participants during the session at Bur Dubai Branch, Dubai



Participants during the session at Abu Dhabi Office

HR International, in collaboration with Service & Quality International, organized series of workshops in the UAE titled “Migration from ISO 9001:2008 - 9001:2015”.

The purpose of these sessions was to provide an in-depth understanding on the changes from ISO 9001:2008 to ISO 9001:2015 standards and guide the new requirements in terms of establishing, implementing, maintaining and continually improving to achieve ISO 9001:2015 certification.

The sessions were conducted by Intertek (External Auditor).

“HR International, in collaboration with Service & Quality International, organized series of workshops in the UAE titled “Migration from ISO 9001:2008 - 9001:2015”.”

Training Session on Signature Priority Banking for Abu Dhabi Staff

A training session on Signature Priority Banking was recently arranged for UBL Abu Dhabi Staff. Branch Banking staff members attended the training session for Signature Priority Banking products and processes. The training was facilitated by Signature Priority Banking team at Abu Dhabi.



Participants during the session at Abu Dhabi office



Participants during the session at Abu Dhabi office

“ Branch Banking staff members attended the training session for Signature Priority Banking products and processes ”

Communications & Presentation Skills training session conducted by Learning & Development South



Participants at the session



Dr. Babur Zahir Uddin Raza, External Trainer conducting the session

Learning & Development South recently organized full day soft skills training session on stress management for the UBL senior management staff.

The objective of the training was to equip employees with the skills to communicate and present effectively in the professional environment. The session included interactive discussions and activities.

“ The objective of the training was to equip employees with the skills to communicate and present effectively in the professional environment ”

Training conducted on Negotiable Instrument Act 1881



Participants at the session



Mr. Jawaid Haider Naqvi, L&D Trainer conducting the session

Learning & Development South recently organized a training session on Orientation to Negotiable Instrument Act 1881 for UBL branch staff. The training session was conducted by Mr. Jawaid Haider Naqvi, L&D Trainer. The objective of the training was to stay up to date with current policy & Acts, eliminate the day-to-day issues in operations and gain in-depth knowledge of one of the most widely used tools, allowing branch staff to serve customers better. The session covered a wide spectrum of topics related to credit instruments.

“The objective of the training was to stay up to date with current policy & Acts, eliminate the day-to-day issues in operations and gain in-depth knowledge of one of the most widely used tools, allowing branch staff to serve customers better”

CIIBG celebrates their team member's outstanding achievement



Ms. Aynah Hemani, receiving cash reward from Mr. Mansoor Masood Khan, Group Executive Corporate, Institutional & Investment Banking Group. Senior Executives of CIIBG and L&D are also seen in the picture.

“ CIIBG, in collaboration with Learning & Development recently celebrated Ms. Aynah Hemani’s achievement of securing the highest marks in the first attempt in all 3 stages of Junior Associateship of Institute of Bankers Pakistan (IBP). ”

CIIBG, in collaboration with Learning & Development recently celebrated Ms. Aynah Hemani's achievement of securing the highest marks in the first attempt in all 3 stages of Junior Associateship of Institute of Bankers Pakistan (IBP).

Ms. Aynah Hemani received a cash reward from Mr. Mansoor Masood Khan, Group Executive Corporate & Institutional Investment Banking.